

## **Annual Management Report of Fund Performance**

*For the Year Ended March 31, 2018*

*This Annual Management Report of Fund Performance contains financial highlights but does not contain the complete annual financial statements of the exchange-traded fund ("ETF"). You may obtain a copy of the annual financial statements, at no cost, by calling the toll-free number 1-800-387-0614, by writing to us at Mackenzie Financial Corporation, 180 Queen Street West, Toronto, Ontario M5V 3K1, by visiting our website at [www.mackenzieinvestments.com](http://www.mackenzieinvestments.com) or by visiting the SEDAR website at [www.sedar.com](http://www.sedar.com).*

*Unitholders may also contact us using one of these methods to request a copy of the ETF's interim financial report, proxy voting policies and procedures, proxy voting disclosure record or quarterly portfolio disclosure. Every effort has been made to ensure that the information contained in this report is accurate as of the dates indicated in the report; however, the ETF cannot guarantee the accuracy or the completeness of this material. For more information, please refer to the ETF's Prospectus and ETF Facts, which may also be obtained, at no cost, using any of the methods outlined above.*

*For the ETF's current net asset values per unit and for more recent information on general market events, please visit our website.*

### **A NOTE ON FORWARD-LOOKING STATEMENTS**

*This report may contain forward-looking statements that reflect our current expectations or forecasts of future events. Forward-looking statements include statements that are predictive in nature, depend upon or refer to future events or conditions, or include words such as "expects", "anticipates", "intends", "plans", "believes", "estimates", "preliminary", "typical" and other similar expressions. In addition, these statements may relate to future corporate actions, future financial performance of a fund or a security and their future investment strategies and prospects. Forward-looking statements are inherently subject to, among other things, risks, uncertainties and assumptions that could cause actual events, results, performance or prospects to differ materially from those expressed in, or implied by, these forward-looking statements. These risks, uncertainties and assumptions include, without limitation, general economic, political and market factors in North America and internationally, interest and foreign exchange rates, the volatility of global equity and capital markets, business competition, technological change, changes in government regulations, changes in securities laws and regulations, changes in tax laws, unexpected judicial or regulatory proceedings, catastrophic events and the ability of Mackenzie to attract or retain key employees. The foregoing list of important risks, uncertainties and assumptions is not exhaustive. Please consider these and other factors carefully and do not place undue reliance on forward-looking statements.*

*The forward-looking information contained in this report is current only as of the date of this report. There should not be an expectation that such information will in all circumstances be updated, supplemented or revised whether as a result of new information, changing circumstances, future events or otherwise.*



# MACKENZIE CORE PLUS CANADIAN FIXED INCOME ETF

ANNUAL MANAGEMENT REPORT OF FUND PERFORMANCE | For the Year Ended March 31, 2018

ACTIVE FIXED INCOME ETF

## Management Discussion of Fund Performance

June 7, 2018

This Management Discussion of Fund Performance presents the portfolio management team's view on the significant factors and developments during the period ended March 31, 2018, that have affected the ETF's performance and outlook. If the ETF was established during the period, "period" represents the period from inception to the end of the fiscal period. For information on the ETF's longer-term performance, as applicable, please refer to the *Past Performance* section of the report. In this report, "Mackenzie" refers to Mackenzie Financial Corporation, the manager of the ETF. In addition, net asset value ("NAV") refers to the value of the ETF as calculated for subscription and redemption purposes, on which the discussion of ETF performance is based.

### Investment Objective and Strategies

The ETF seeks a steady flow of income with an emphasis on capital preservation by investing primarily in investment grade Canadian government, corporate fixed income and/or asset-backed securities, in each case with maturities of more than one year, and may hold up to 30% of its assets in foreign investments.

### Risk

The risks of investing in the ETF remain as discussed in the ETF's Prospectus.

The ETF is suitable for short- to medium-term investors looking for a Canadian bond fund to hold as part of their portfolio, who can handle the volatility of bond markets and who have a low tolerance for risk.

### Results of Operations

#### Investment Performance

During the year, the ETF returned 2.0% (after deducting fees and expenses). This compares with the FTSE TMX Canada Universe Bond Index return of 1.4%. All index returns are calculated on a total return basis in Canadian dollar terms. Investors cannot invest in the index without incurring fees, expenses and commissions, which are not reflected in the index returns.

The Canadian bond market lagged the broader global bond market during the year. After raising its policy rate three times in response to robust economic data, the Bank of Canada put further increases on hold amid uncertainty prompted by threatened U.S. tariffs and a slowdown in household borrowing. The Canadian yield curve flattened as yields on shorter- and medium-term bonds rose significantly relative to longer-term bonds. The high-yield bond market had positive total returns, with all returns coming from interest payments.

The ETF outperformed the index primarily due to its duration and yield curve positioning within federal bonds. Conversely, security selection and duration positioning within corporate bonds detracted from performance.

The ETF hedged its foreign currency exposure, which contributed to absolute performance primarily as the U.S. dollar depreciated relative to the Canadian dollar.

Over the year, portfolio activity and market effect resulted in increased exposure to the United States. At the sector level, exposure to federal bonds, term loans and foreign government bonds increased, while exposure to corporate bonds decreased.

### Net Assets

The ETF's NAV increased by 475.6% to \$52.3 million at March 31, 2018, from \$9.1 million at March 31, 2017. This change was composed primarily of \$0.4 million in net income (including dividend and interest income) from investment performance, after deducting fees and expenses, \$43.6 million in net sales, and \$0.8 million in cash distributions.

### Recent Developments

The portfolio management team believes there is some uncertainty as to whether the U.S. Federal Reserve, under new chair Jerome Powell, will be sensitive to market volatility in its messaging and actions. The market continues to anticipate two to three more increases in the federal funds rate in 2018. With U.S. economic growth likely to remain solid, the team believes the Federal Reserve will pursue this path unless volatility increases or economic data is disappointing. In Canada, the team believes growing business confidence strengthens the case for another policy rate increase in July.

If more rate increases occur in either the United States or Canada, the team expects the yield curve to continue flattening as shorter-term yields rise.

The team is maintaining the ETF's overweight allocation to corporate bonds and continues to improve the credit quality of its corporate bond exposure, which may help mitigate risk from potential market declines.

### Related Party Transactions

The following arrangements result in fees paid by the ETF to Mackenzie or to companies affiliated with the ETF.

### Management Fees

The management expense ratio ("MER") for the ETF of 0.61% during the year ended March 31, 2018, was slightly lower than the annualized MER of 0.64% for the period ended March 31, 2017. The ETF paid management fees to Mackenzie at the annual rate of 0.55%.

The management fee for the ETF is calculated and accrued daily as a percentage of its NAV. The ETF's management fees were used by Mackenzie to pay for the costs of managing the investment portfolio of the ETF, including providing investment analysis and recommendations, making investment decisions, making brokerage arrangements for the purchase and sale of the investment portfolio and providing other services, and to pay for all costs and expenses (other than certain specified fund costs as more fully described in the Prospectus) required to operate the ETF.

### Other Related Party Transactions

Investment funds managed by Mackenzie invest in the ETF in accordance with the investment objectives of those funds. At March 31, 2018, funds managed by Mackenzie owned 4.0% of the ETF's NAV. All related party transactions are based on the current market price.

The ETF did not rely on an approval, positive recommendation or standing instruction from the Mackenzie Funds' Independent Review Committee with respect to any related party transactions.



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# MACKENZIE CORE PLUS CANADIAN FIXED INCOME ETF

ANNUAL MANAGEMENT REPORT OF FUND PERFORMANCE | For the Year Ended March 31, 2018

ACTIVE FIXED INCOME ETF

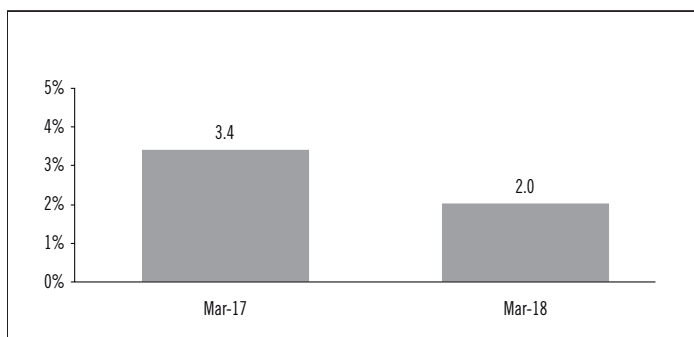
## Past Performance

The ETF's past performance information is presented in the following chart and table. It assumes all distributions made by the ETF in the periods presented are reinvested in additional units of the ETF. The chart and table do not take into account sales, redemption, distribution or optional charges, or income taxes payable by any investor that would have reduced returns. The past performance of the ETF is not necessarily an indication of how it will perform in the future.

If you hold this ETF outside of a registered plan, income and capital gains distributions paid to you increase your income for tax purposes whether paid to you in cash or reinvested in additional units of the ETF. The amount of reinvested taxable distributions is added to the adjusted cost base of the units that you own. This would decrease your capital gain or increase your capital loss when you later redeem from the ETF, thereby ensuring that you are not taxed on this amount again. Please consult your tax adviser regarding your personal tax situation.

## Year-by-Year Returns

The following bar chart presents the performance of the ETF for each of the fiscal periods shown. The chart shows, in percentage terms, how much an investment made on the first day of each fiscal period, or on the ETF's inception date (April 19, 2016), as applicable, would have increased or decreased by the last day of the fiscal period presented.



## Annual Compound Returns

The following table compares the historical annual compound total returns for the ETF with the relevant index or indices shown below for each of the periods ended March 31, 2018. Investors cannot invest in an index without incurring fees, expenses and commissions, which are not reflected in these performance figures.

All index returns are calculated in Canadian dollars on a total return basis, meaning that all distributions are reinvested.

Percentage Return:	1 Yr	3 Yr	5 Yr	10 Yr	Since Inception
Mackenzie Core Plus Canadian Fixed Income ETF	2.0	n/a	n/a	n/a	2.8
FTSE TMX Canada Universe Bond Index	1.4	n/a	n/a	n/a	1.5

*The FTSE TMX Canada Universe Bond Index is a broad measure of Canadian bonds with terms to maturity of more than one year. It includes federal, provincial, municipal and corporate bonds rated "BBB" or higher.*



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# MACKENZIE CORE PLUS CANADIAN FIXED INCOME ETF

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## Summary of Investment Portfolio at March 31, 2018

Portfolio Allocation	% of NAV
Bonds	97.1
Bonds	97.2
Purchased options*	0.0
Short futures**	(0.1)
Cash and short-term investments	1.7
Exchange-traded funds/notes	1.5
Equities	0.3
Other assets (liabilities)	(0.6)

Regional Allocation	% of NAV
Canada	79.0
United States	16.3
Cash and short-term investments	1.7
United Kingdom	1.2
Bermuda	0.5
Bahamas	0.4
Belgium	0.4
Brazil	0.3
Israel	0.2
Netherlands	0.2
Germany	0.1
Ireland	0.1
Luxembourg	0.1
Colombia	0.1
Other assets (liabilities)	(0.6)

Sector Allocation	% of NAV
Corporate bonds	44.5
Federal bonds	21.8
Provincial bonds	20.8
Term loans	7.9
Foreign government bonds	2.1
Cash and short-term investments	1.7
Exchange-traded funds/notes	1.5
Utilities	0.1
Energy	0.1
Financials	0.1
Other assets (liabilities)	(0.6)

Net Currency Exposure	% of NAV
Canadian dollar	98.8
U.S. dollar	1.2

Bonds by Credit Rating†	% of NAV
AAA	26.3
AA	29.3
A	14.0
BBB	15.9
Less than BBB	10.2
Unrated	1.5

## Top 25 Long Holdings

Issuer/Underlying Fund	% of NAV
Government of Canada 2.00% 06-01-2028	12.4
Province of Ontario 2.40% 06-02-2026	6.5
Province of Ontario 2.60% 06-02-2027	4.6
Province of Quebec 2.75% 09-01-2027	3.6
Government of Canada 2.75% 12-01-2048	3.2
Government of Canada 1.00% 06-01-2027	3.0
Cash and short-term investments	1.7
Province of Quebec 3.50% 12-01-2048	1.6
Eagle Credit Card Trust 2.63% 10-17-2022	1.6
Mackenzie US Investment Grade Corporate Bond Index ETF (CAD-Hedged)	1.5
Fortified Trust 1.67% 07-23-2021	1.5
Province of Ontario 2.60% 09-08-2023	1.4
National Bank of Canada 1.96% 06-30-2022	1.3
United States Treasury Inflation Indexed 0.89% 02-15-2047	1.2
Canada Housing Trust No. 1 F/R 03-15-2023	1.0
Province of Quebec 2.50% 09-01-2026	1.0
Reliance LP 3.84% 03-15-2025 Callable 2025	0.9
HSBC Bank Canada 2.17% 06-29-2022	0.9
Citigroup Inc. 3.39% 11-18-2021	0.8
Brookfield Renewable Energy Partners ULC 3.63% 01-15-2027 Callable 2026	0.8
Bruce Power LP 2.84% 06-23-2021	0.8
Algonquin Power & Utilities Corp. 4.09% 02-17-2027 Callable	0.8
Capital Power Corp. 4.28% 09-18-2024 Callable 2024	0.8
Ontario Power Generation Inc. 3.32% 10-04-2027 Callable 2027	0.8
AT&T Inc. 3.825% 11-25-2020	0.8

**Top long positions as a percentage of total net asset value** **54.5**

## Top 25 Short Holdings

Issuer	% of NAV
U.S. Treasury Note 10-Year Futures**	(0.1)

**Top short positions as a percentage of total net asset value** **(0.1)**

\* Notional principal values represent 0.4% of NAV for purchased options.

\*\* Notional principal values represent -5.1% of NAV for U.S. Treasury Note 10-Year Futures.

† Credit ratings and rating categories are based on ratings issued by a designated rating organization.

For the prospectus and other information about the underlying fund(s) held in the portfolio, visit [www.mackenzieinvestments.com](http://www.mackenzieinvestments.com) or [www.sedar.com](http://www.sedar.com).

The investments and percentages may have changed since March 31, 2018, due to the ongoing portfolio transactions of the ETF. Quarterly updates of holdings are available within 60 days of the end of each quarter except for March 31, the ETF's fiscal year-end, when they are available within 90 days.

# MACKENZIE CORE PLUS CANADIAN FIXED INCOME ETF

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ACTIVE FIXED INCOME ETF

## Financial Highlights

The following tables show selected key financial information about the ETF and are intended to help you understand the ETF's financial performance for each of the fiscal periods presented below. In the period when the ETF was established, "period" represents the period from inception to the end of that fiscal period. The inception date can be found under *Past Performance*.

### THE ETF'S NET ASSETS PER SECURITY (\$)¹

Series E (Ticker: MKB)	Mar. 31 2018	Mar. 31 2017
<b>Net assets, beginning of period</b>	<b>20.20</b>	20.00
<b>Increase (decrease) from operations:</b>		
Total revenue	0.62	0.56
Total expenses	(0.13)	(0.15)
Realized gains (losses) for the period	(0.08)	0.15
Unrealized gains (losses) for the period	(0.14)	0.22
<b>Total increase (decrease) from operations²</b>	<b>0.27</b>	0.78
<b>Distributions:</b>		
From net investment income (excluding dividends)	0.47	(0.90)
From dividends	—	—
From capital gains	—	—
Return of capital	—	—
<b>Total annual distributions³</b>	<b>0.47</b>	(0.90)
<b>Net assets, end of period</b>	<b>20.12</b>	20.20

(1) These calculations are prescribed by securities regulations and are not intended to be a reconciliation between opening and closing net assets per unit. This information is derived from the ETF's audited annual financial statements. The net assets per unit presented in the financial statements may differ from the net asset value per unit calculated for ETF pricing purposes. An explanation of these differences can be found in the *Notes to Financial Statements*.

(2) Net assets and distributions are based on the actual number of units outstanding at the relevant time. The increase/decrease from operations is based on the weighted average number of units outstanding over the fiscal period.

(3) Distributions were paid in cash/reinvested in additional units of the ETF, or both.

## RATIOS AND SUPPLEMENTAL DATA

Series E (Ticker: MKB)	Mar. 31 2018	Mar. 31 2017
Total net asset value (\$000)¹	52,316	9,089
Units outstanding (000)¹	2,600	450
Management expense ratio (%)²	0.61	0.64
Management expense ratio before waivers or absorptions (%)²	0.61	0.64
Trading expense ratio (%)³	0.00	0.00
Trading expense ratio before reimbursements (%)³	0.00	0.00
Portfolio turnover rate (%)⁴	99.31	n/a
Net asset value per unit (\$)	20.12	20.20
Closing market price (\$)⁵	20.17	20.21

(1) This information is provided as at the end of the fiscal period shown.

(2) Management expense ratio is based on total expenses (excluding commissions and other portfolio transaction costs) for the stated period and is expressed as an annualized percentage of daily average net asset value during the period. If the ETF was established in the period, the management expense ratio is annualized from the date of inception. Mackenzie may waive or absorb operating expenses at its discretion and stop waiving or absorbing such expenses at any time without notice.

(3) The trading expense ratio represents total commissions and other portfolio transaction costs expressed as an annualized percentage of daily average net asset value during the period. Mackenzie may reimburse the ETF for certain brokerage commissions and other transaction costs (including those payable to the custodian or its agents). Mackenzie may make these reimbursements at its discretion and stop these reimbursements at any time without notice.

(4) The ETF's portfolio turnover rate indicates how actively the ETF's portfolio advisor manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the ETF buying and selling all of the securities in its portfolio once in the course of the period. The higher an ETF's portfolio turnover rate in a period, the greater the trading costs payable by the ETF in the period, and the greater the chance of an investor receiving taxable capital gains in the year. There is not necessarily a relationship between a high turnover rate and the performance of an ETF. The portfolio turnover rate is not provided when the ETF is less than one year old.

(5) Closing market price, or the midpoint of the bid and ask prices in the absence of a closing market price, on the last trading day of the period as reported on the Toronto Stock Exchange.



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