

# MACKENZIE CANADIAN SMALL CAP CLASS

(Formerly Mackenzie Canadian Small Cap Value Class)

CANADIAN EQUITY FUND

## Annual Management Report of Fund Performance

For the Year Ended March 31, 2018

*This Annual Management Report of Fund Performance contains financial highlights but does not contain the complete annual financial statements of the investment fund. You may obtain a copy of the annual financial statements, at no cost, by contacting us using one of the methods noted under Fund Formation and Series Information or by visiting the SEDAR website at [www.sedar.com](http://www.sedar.com).*

*Securityholders may also contact us using one of these methods to request a copy of the investment fund's interim financial report, proxy voting policies and procedures, proxy voting disclosure record or quarterly portfolio disclosure. Every effort has been made to ensure that the information contained in this report is accurate as of the dates indicated in the report; however, the Fund cannot guarantee the accuracy or the completeness of this material. For more information, please refer to the Fund's Simplified Prospectus, Annual Information Form and Fund Facts, which may also be obtained, at no cost, using any of the methods outlined above.*

*For the Fund's current net asset values per security and for more recent information on general market events, please visit our website.*

### A NOTE ON FORWARD-LOOKING STATEMENTS

*This report may contain forward-looking statements that reflect our current expectations or forecasts of future events. Forward-looking statements include statements that are predictive in nature, depend upon or refer to future events or conditions, or include words such as "expects", "anticipates", "intends", "plans", "believes", "estimates", "preliminary", "typical" and other similar expressions. In addition, these statements may relate to future corporate actions, future financial performance of a fund or a security and their future investment strategies and prospects. Forward-looking statements are inherently subject to, among other things, risks, uncertainties and assumptions that could cause actual events, results, performance or prospects to differ materially from those expressed in, or implied by, these forward-looking statements. These risks, uncertainties and assumptions include, without limitation, general economic, political and market factors in North America and internationally, interest and foreign exchange rates, the volatility of global equity and capital markets, business competition, technological change, changes in government regulations, changes in securities laws and regulations, changes in tax laws, unexpected judicial or regulatory proceedings, catastrophic events and the ability of Mackenzie to attract or retain key employees. The foregoing list of important risks, uncertainties and assumptions is not exhaustive. Please consider these and other factors carefully and do not place undue reliance on forward-looking statements.*

*The forward-looking information contained in this report is current only as of the date of this report. There should not be an expectation that such information will in all circumstances be updated, supplemented or revised whether as a result of new information, changing circumstances, future events or otherwise.*



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## Management Discussion of Fund Performance

June 7, 2018

This Management Discussion of Fund Performance presents the portfolio management team's view on the significant factors and developments during the period ended March 31, 2018, that have affected the Fund's performance and outlook. If the Fund was established during the period, "period" represents the period from inception to the end of the fiscal period. For information on the Fund's longer-term performance, as applicable, please refer to the *Past Performance* section of the report. In this report, "Mackenzie" refers to Mackenzie Financial Corporation, the manager of the Fund. In addition, net asset value ("NAV") refers to the value of the Fund as calculated for transaction purposes, on which the discussion of Fund performance is based.

### Investment Objective and Strategies

The Fund seeks long-term capital growth by investing primarily in equities of smaller Canadian companies with below-average market capitalization, either directly or through other mutual funds. It currently invests all its assets in Mackenzie Canadian Small Cap Fund (the "Underlying Fund"). The Fund uses a blended growth and value style of investing and may hold up to 30% of its assets in foreign investments.

### Risk

The risks of the Fund remain as discussed in the Fund's Simplified Prospectus.

The Fund is suitable for long-term investors looking for a Canadian equity fund to hold as part of their portfolio, who can handle the volatility of stock markets and who have a medium to high tolerance for risk. The Fund is not recommended for registered plans.

### Results of Operations

#### Investment Performance

The performance of the Fund's Series A and Series LB securities is discussed below. The performance of all series is shown in the *Past Performance* section of the report. Where series returns differ, it is primarily because different levels of fees and expenses were charged to each series, or because securities of a series were not issued and outstanding for the entire reporting period. Please refer to the *Fund Formation and Series Information* section of this report for the varying management and administration fees payable by each series.

During the year, the Fund's Series A securities returned 0.4% and Series LB securities returned 0.3% (after deducting fees and expenses paid by the series). This compares with a return of 1.7% for the Fund's broad-based index, the S&P/TSX Composite Index, and a return of -6.6% for the Fund's narrow index, the S&P/TSX SmallCap Index. All index and series returns are calculated on a total return basis in Canadian dollar terms. Investors cannot invest in the index without incurring fees, expenses and commissions, which are not reflected in the index returns.

Canadian equity markets were up slightly despite continued weak economic growth as measured by gross domestic product. Challenges included concerns about the renegotiation of the North American Free Trade Agreement and uncertainty regarding future policy rate increases by the Bank of Canada, which raised rates three times during the year. Although the West Texas Intermediate crude oil price ended the year higher, overall sentiment toward energy equities remained poor and their prices declined.

Canadian small-cap stocks generally underperformed larger-cap stocks. Within the S&P/TSX SmallCap Index, real estate, industrials and information technology were the strongest sectors, while telecommunication services, consumer staples and energy were the weakest.

The Fund underperformed the broad-based index primarily because of the Underlying Fund's exposure to small-cap stocks. Given the Fund's mandate, the return of the narrow index is a more meaningful comparison.

The Fund outperformed the narrow index primarily because of the Underlying Fund's overweight position in the industrials sector. Stock selection in the energy, consumer staples and consumer discretionary sectors also contributed to performance. Conversely, the Underlying Fund's stock selection in the financials sector detracted from performance.

Over the year, portfolio activity and market effect in the Underlying Fund resulted in increased exposure to the United States, and decreased exposure to Canada. At the sector level, exposure to industrials, consumer discretionary and real estate increased, while exposure to financials and materials decreased. Changes to the Underlying Fund's portfolio included a new position in Pembina Pipeline Corp., and the elimination of the position in Cineplex Inc.

### Net Assets

The Fund's NAV increased by 2.0% to \$23.9 million at March 31, 2018, from \$23.5 million at March 31, 2017. This change was composed primarily of \$0.5 million in net income (including interest income) from investment performance, after deducting fees and expenses.

At March 31, 2018, 38.4% of the Fund's NAV was held by investors that individually owned 10% or more of the Fund. As a result of these investments, the Fund is subject to large transaction risk as discussed in the Prospectus. Mackenzie manages this risk to reduce the possibility of any adverse effect on the Fund or on its investors, through such processes as requiring advance notice of large redemptions. At March 31, 2018, Mackenzie had received no such notices.

### Fees and Expenses

The management expense ratio ("MER") for Series A of 2.58% during the year ended March 31, 2018, was higher than the MER of 2.53% for the year ended March 31, 2017. The MER for Series LB of 2.65% during the year ended March 31, 2018, was slightly higher than the MER of 2.63% for the year ended March 31, 2017. The MERs (before and after waivers or absorptions, if any) for each series are presented in the *Financial Highlights* section of this report. The MERs for Series A, Series F, Series FB and Series PWF increased due to an increase in fund costs and the Underlying Fund's increased investment in third party exchange-traded funds.



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## Recent Developments

The portfolio management team of the Underlying Fund believes Canadian equity prices generally reflect full valuation in absolute terms but more reasonable relative valuations given low interest rates. In the team's opinion, continued synchronized global economic growth, spurred by U.S. corporate tax cuts, is likely to support underlying earnings growth and therefore stock prices. Nonetheless, the scale and length of this bull market, combined with tighter monetary policy, indicate that the cycle is in its later stages. In the team's view, increased market volatility also suggests that a more cautious approach to investment is warranted. The team expects the number of attractively valued opportunities to continue shrinking, and is gradually positioning the portfolio more defensively by including positions in higher-quality companies with a more favourable risk-reward balance.

Effective September 29, 2017, the Fund was renamed Mackenzie Canadian Small Cap Class.

Effective June 1, 2018, Series PWF securities were consolidated into Series F securities.

## Related Party Transactions

The following arrangements result in fees paid by the Fund to Mackenzie or to companies affiliated with the Fund.

## Management and Administration Services

For each applicable series, the Fund paid management fees and administration fees to Mackenzie at the annual rates specified under *Fund Formation and Series Information* in this report and as more fully described in the Prospectus. In return for the administration fees, Mackenzie pays all costs and expenses (other than certain specified fund costs) required to operate the Fund that are not otherwise included in management fees. See also *Management Fees*.

## Other Related Party Transactions

Series S securities are issued on a prospectus-exempt basis to London Life Insurance Company, The Great-West Life Assurance Company and The Canada Life Assurance Company (collectively, the "Related Insurance Companies"), all of which are companies affiliated with Mackenzie. At March 31, 2018, the Related Insurance Companies owned less than 0.1% of the Fund's NAV. All related party transactions are based on the NAV per security on each transaction day.

The Fund did not rely on an approval, positive recommendation or standing instruction from the Mackenzie Funds' Independent Review Committee with respect to any related party transactions.

At March 31, 2018, Mackenzie had an investment of \$6,396 in the Fund (less than 0.1% of the Fund's NAV).

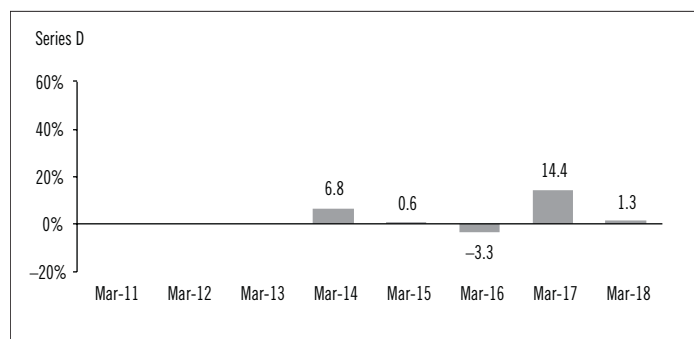
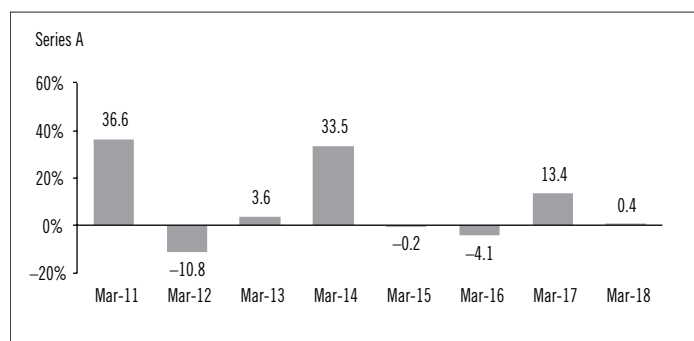
## Past Performance

The Fund's past performance information is presented in the following charts and table. It assumes all distributions made by the Fund in the periods presented are reinvested in additional securities of the relevant series of the Fund. The charts and table do not take into account sales, redemption, distribution or optional charges, or income taxes payable by any investor that would have reduced returns. The past performance of the Fund is not necessarily an indication of how it will perform in the future.

If you hold this Fund outside of a registered plan, income and capital gains distributions paid to you increase your income for tax purposes whether paid to you in cash or reinvested in additional securities of the Fund. The amount of reinvested taxable distributions is added to the adjusted cost base of the securities that you own. This would decrease your capital gain or increase your capital loss when you later redeem from the Fund, thereby ensuring that you are not taxed on this amount again. Please consult your tax adviser regarding your personal tax situation.

## Year-by-Year Returns

The following bar charts present the performance of each series of the Fund for each of the fiscal periods shown. The charts show, in percentage terms, how much an investment made on the first day of each fiscal period, or on the series inception or reinstatement date, as applicable, would have increased or decreased by the last day of the fiscal period presented. Series inception or reinstatement dates can be found under *Fund Formation and Series Information*.

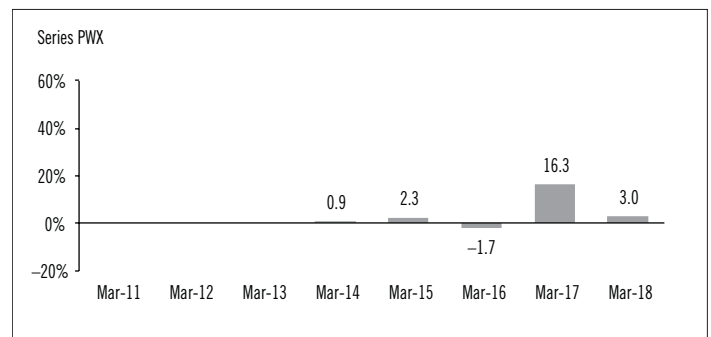
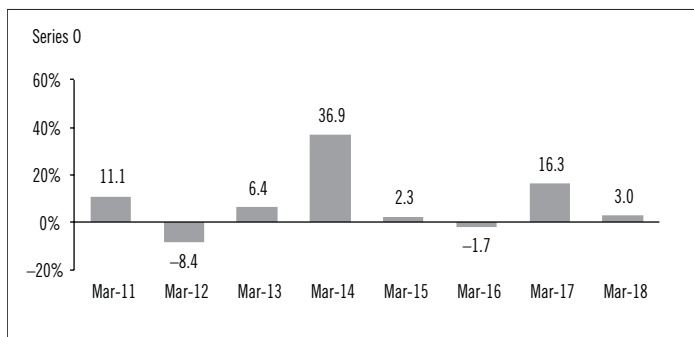
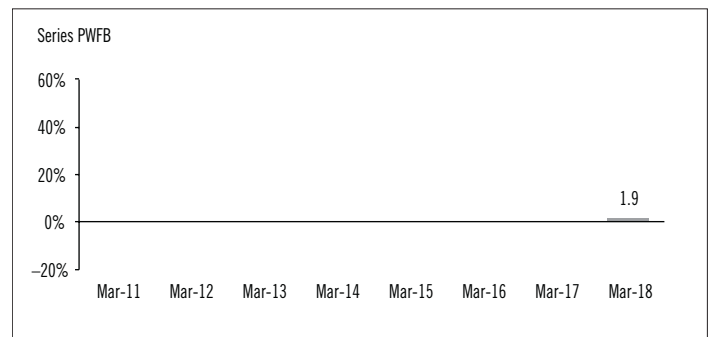
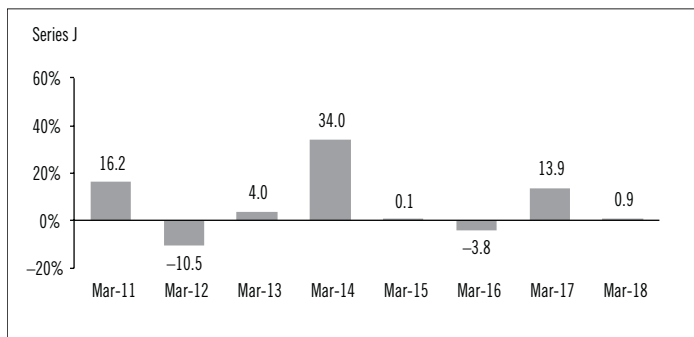
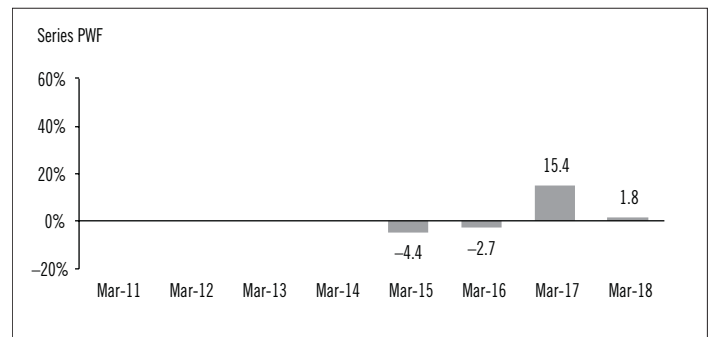
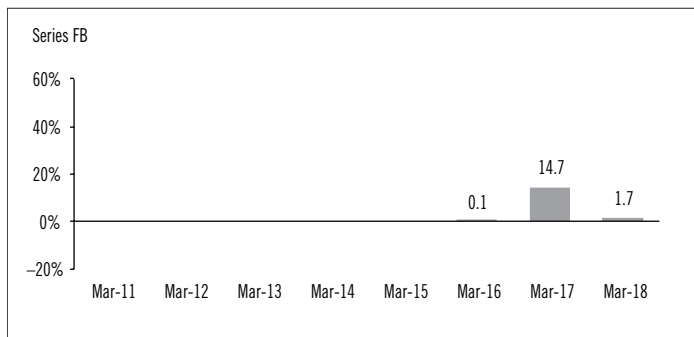
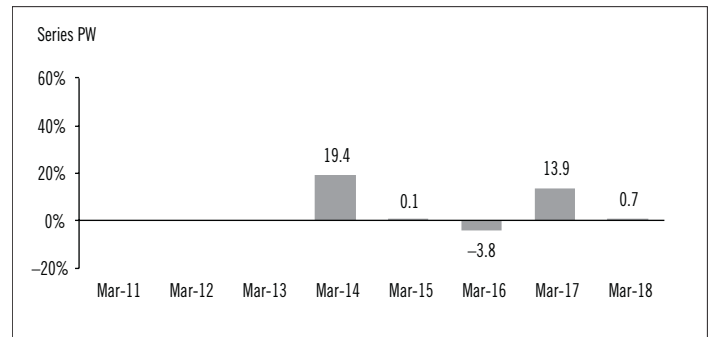
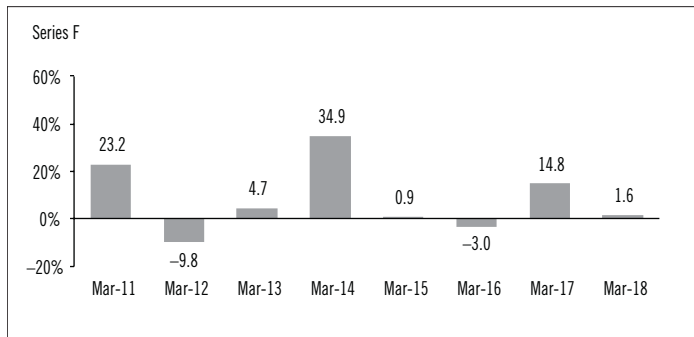


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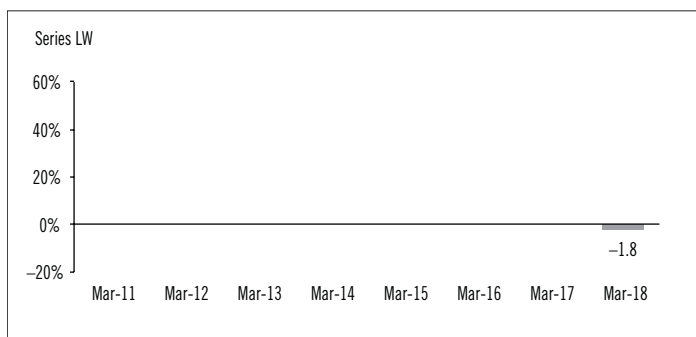
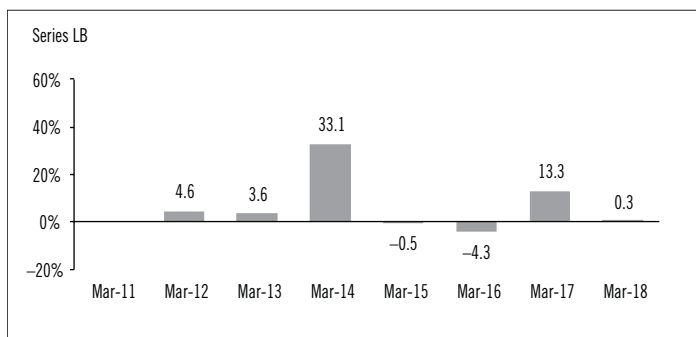
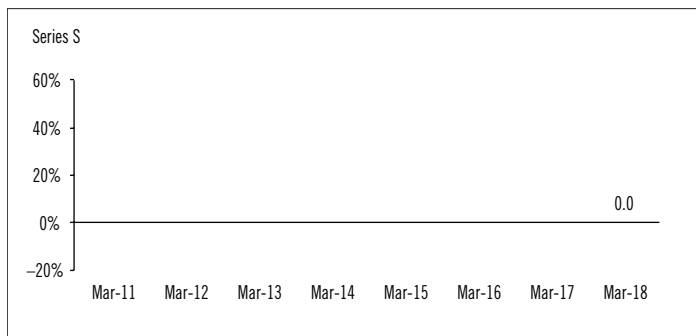
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## Annual Compound Returns

The following table compares the historical annual compound total returns for each series of the Fund with the relevant index or indices shown below for each of the periods ended March 31, 2018. Investors cannot invest in an index without incurring fees, expenses and commissions, which are not reflected in these performance figures.

All index returns are calculated in Canadian dollars on a total return basis, meaning that all distributions are reinvested.

| Percentage Return: <sup>1</sup> | 1 Yr | 3 Yr | 5 Yr | 10 Yr | Since Inception <sup>2</sup> |
|---------------------------------|------|------|------|-------|------------------------------|
| Series A                        | 0.4  | 3.0  | 7.8  | n/a   | 8.2                          |
| Series D                        | 1.3  | 3.9  | n/a  | n/a   | 4.5                          |
| Series F                        | 1.6  | 4.2  | 9.0  | n/a   | 8.2                          |
| Series FB                       | 1.7  | n/a  | n/a  | n/a   | 6.6                          |
| Series J                        | 0.9  | 3.4  | 8.2  | n/a   | 6.7                          |
| Series O                        | 3.0  | 5.6  | 10.5 | n/a   | 8.3                          |
| Series PW                       | 0.7  | 3.3  | n/a  | n/a   | 6.4                          |
| Series PWF                      | 1.8  | 4.6  | n/a  | n/a   | 2.5                          |
| Series PWFB                     | n/a  | n/a  | n/a  | n/a   | 1.9                          |
| Series PWX                      | 3.0  | 5.6  | n/a  | n/a   | 5.0                          |
| Series S                        | n/a  | n/a  | n/a  | n/a   | 0.0                          |
| Series LB                       | 0.3  | 2.9  | 7.6  | n/a   | 7.5                          |
| Series LW                       | n/a  | n/a  | n/a  | n/a   | -1.8                         |
| S&P/TSX Composite Index*        | 1.7  | 4.1  | 6.9  | n/a   | Note 3                       |
| S&P/TSX SmallCap Index          | -6.6 | 4.5  | 3.5  | n/a   | Note 4                       |

\* Broad-based index

The S&P/TSX Composite Index is a capitalization weighted index that represents some of the largest float adjusted stocks trading on the Toronto Stock Exchange.

The S&P/TSX SmallCap Index is a float adjusted market capitalization weighted index which tracks the performance of the small-cap market segment of the Canadian equity market. The index includes common stocks and income trust units of companies incorporated in Canada which are listed on the Toronto Stock Exchange with market capitalization between \$100 million and \$1.5 billion.

- (1) The percentage return differs for each series because the management fee rate and expenses differ for each series.
- (2) The return since inception for each series will differ when the inception date differs and is only provided when a series has been active for a period of less than 10 years.
- (3) The return of the S&P/TSX Composite Index since inception for each applicable series is as follows: Series A 6.9%, Series D 5.8%, Series F 5.7%, Series FB 7.7%, Series J 5.4%, Series O 5.1%, Series PW 6.9%, Series PWF 2.9%, Series PWFB 1.5%, Series PWX 4.9%, Series S -2.4%, Series LB 6.7%, Series LW -3.2%.
- (4) The return of the S&P/TSX SmallCap Index since inception for each applicable series is as follows: Series A 3.5%, Series D 2.1%, Series F 1.1%, Series FB 9.6%, Series J 0.6%, Series O 0.1%, Series PW 3.6%, Series PWF -1.3%, Series PWFB -6.6%, Series PWX 0.9%, Series S -3.0%, Series LB 1.5%, Series LW -5.5%.



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## Summary of Investment Portfolio of the Underlying Fund\* at March 31, 2018

| <i>Effective Portfolio Allocation</i> | <i>% of NAV</i> |
|---------------------------------------|-----------------|
| Equities                              | 98.0            |
| Cash and short-term investments       | 1.6             |
| Other assets (liabilities)            | 0.4             |

| <i>Effective Regional Allocation</i> | <i>% of NAV</i> |
|--------------------------------------|-----------------|
| Canada                               | 93.0            |
| United States                        | 4.4             |
| Cash and short-term investments      | 1.6             |
| Other assets (liabilities)           | 0.4             |
| Bermuda                              | 0.2             |
| South Africa                         | 0.2             |
| Peru                                 | 0.1             |
| United Kingdom                       | 0.1             |

| <i>Effective Sector Allocation</i> | <i>% of NAV</i> |
|------------------------------------|-----------------|
| Industrials                        | 25.2            |
| Energy                             | 16.7            |
| Materials                          | 13.1            |
| Real estate                        | 10.7            |
| Financials                         | 8.7             |
| Consumer discretionary             | 8.5             |
| Information technology             | 5.9             |
| Consumer staples                   | 4.8             |
| Utilities                          | 3.3             |
| Cash and short-term investments    | 1.6             |
| Health care                        | 1.1             |
| Other assets (liabilities)         | 0.4             |

| <i>Effective Net Currency Exposure</i> | <i>% of NAV</i> |
|--|-----------------|
| Canadian dollar                        | 94.9            |
| U.S. dollar                            | 5.1             |

\* The Fund is currently invested in Mackenzie Canadian Small Cap Fund (the "Underlying Fund"). For the prospectus and other information about the Underlying Fund, visit [www.mackenzieinvestments.com](http://www.mackenzieinvestments.com) or [www.sedar.com](http://www.sedar.com).

The effective allocation shows the portfolio, regional, sector or net currency exposure of the Underlying Fund calculated by combining its direct and indirect investments.

## Top 25 Holdings of the Underlying Fund

| <i>Issuer/Underlying Fund</i>         | <i>% of NAV</i> |
|---------------------------------------|-----------------|
| iShares S&P/TSX Completion Index ETF  | 5.9             |
| Richelieu Hardware Ltd.               | 4.0             |
| Morneau Shepell Inc.                  | 3.9             |
| The Descartes Systems Group Inc.      | 3.6             |
| Boyd Group Income Fund                | 3.0             |
| iShares Russell 2000 Index Fund ETF   | 2.8             |
| Boralex Inc.                          | 2.7             |
| iShares S&P/TSX Global Gold Index ETF | 2.4             |
| BMO Junior Gold Index ETF             | 2.3             |
| New Flyer Industries Inc.             | 2.2             |
| Cargojet Inc.                         | 2.1             |
| Canadian Western Bank                 | 2.1             |
| WSP Global Inc.                       | 2.0             |
| Pembina Pipeline Corp.                | 2.0             |
| Colliers International Group Inc.     | 1.9             |
| K-Bro Linen Inc.                      | 1.8             |
| FirstService Corp.                    | 1.8             |
| Sleep Country Canada Holdings Inc.    | 1.7             |
| Parex Resources Inc.                  | 1.7             |
| Intertape Polymer Group Inc.          | 1.7             |
| Andrew Peller Ltd.                    | 1.7             |
| Pollard Banknote Ltd.                 | 1.6             |
| Cash and short-term investments       | 1.6             |
| AG Growth International Inc.          | 1.5             |
| Savaria Corp.                         | 1.5             |

|  |             |
|--|-------------|
| <b>Top long positions as a percentage<br/>of total net asset value</b> | <b>59.5</b> |
|--|-------------|

The Underlying Fund held no direct short positions at the end of the period.

The investments and percentages may have changed since March 31, 2018, due to the ongoing portfolio transactions of the Fund and the Underlying Fund. Quarterly updates of holdings are available within 60 days of the end of each quarter except for March 31, the funds' fiscal year-end, when they are available within 90 days.



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## Financial Highlights

The following tables show selected key financial information about the Fund and are intended to help you understand the Fund's financial performance for each of the fiscal periods presented below. If during the period a fund or series was established or reinstated, "period" represents the period from inception or reinstatement to the end of that fiscal period. Series inception or reinstatement dates can be found under *Fund Formation and Series Information*.

### THE FUND'S NET ASSETS PER SECURITY (\$)<sup>1</sup>

| Series A   | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 | Mar. 31<br>2015 | Mar. 31<br>2014 |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|
| <b>Net assets, beginning of period</b>                       | 18.24           | 16.08           | 16.78           | 16.84           | 12.62           |
| <b>Increase (decrease) from operations:</b>                  |                 |                 |                 |                 |                 |
| Total revenue  | 0.07            | 0.03            | 0.24            | 0.23            | 0.42            |
| Total expenses   | (0.46)          | (0.42)          | (0.41)          | (0.42)          | (0.37)          |
| Realized gains (losses) for the period                       | 1.02            | 0.43            | 0.53            | 0.55            | 0.21            |
| Unrealized gains (losses) for the period                     | (0.54)          | 2.06            | (1.11)          | (0.43)          | 4.47            |
| <b>Total increase (decrease) from operations<sup>2</sup></b> | 0.09            | 2.10            | (0.75)          | (0.07)          | 4.73            |
| <b>Distributions:</b>  |                 |                 |                 |                 |                 |
| From net investment income (excluding dividends)             | -               | -               | -               | -               | -               |
| From dividends   | -               | -               | (0.02)          | (0.02)          | -               |
| From capital gains   | -               | -               | -               | -               | -               |
| Return of capital  | -               | -               | -               | -               | -               |
| <b>Total annual distributions<sup>3</sup></b>                | -               | -               | (0.02)          | (0.02)          | -               |
| <b>Net assets, end of period</b>                             | 18.31           | 18.24           | 16.08           | 16.78           | 16.84           |

| Series D   | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 | Mar. 31<br>2015 | Mar. 31<br>2014 |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|
| <b>Net assets, beginning of period</b>                       | 11.82           | 10.34           | 10.72           | 10.68           | 10.00           |
| <b>Increase (decrease) from operations:</b>                  |                 |                 |                 |                 |                 |
| Total revenue  | 0.04            | 0.02            | 0.16            | 0.14            | 0.04            |
| Total expenses   | (0.20)          | (0.18)          | (0.17)          | (0.17)          | (0.04)          |
| Realized gains (losses) for the period                       | 0.67            | 0.31            | 0.39            | 0.03            | 0.25            |
| Unrealized gains (losses) for the period                     | (0.35)          | 1.34            | (0.72)          | (0.27)          | 0.43            |
| <b>Total increase (decrease) from operations<sup>2</sup></b> | 0.16            | 1.49            | (0.34)          | (0.27)          | 0.68            |
| <b>Distributions:</b>  |                 |                 |                 |                 |                 |
| From net investment income (excluding dividends)             | -               | -               | -               | -               | -               |
| From dividends   | -               | -               | (0.04)          | (0.02)          | -               |
| From capital gains   | -               | -               | -               | -               | -               |
| Return of capital  | -               | -               | -               | -               | -               |
| <b>Total annual distributions<sup>3</sup></b>                | -               | -               | (0.04)          | (0.02)          | -               |
| <b>Net assets, end of period</b>                             | 11.97           | 11.82           | 10.34           | 10.72           | 10.68           |

| Series F   | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 | Mar. 31<br>2015 | Mar. 31<br>2014 |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|
| <b>Net assets, beginning of period</b>                       | 17.46           | 15.22           | 15.78           | 15.70           | 11.64           |
| <b>Increase (decrease) from operations:</b>                  |                 |                 |                 |                 |                 |
| Total revenue  | 0.06            | 0.03            | 0.23            | 0.21            | 0.42            |
| Total expenses   | (0.24)          | (0.22)          | (0.20)          | (0.21)          | (0.20)          |
| Realized gains (losses) for the period                       | 1.02            | 0.46            | 0.55            | 0.53            | (0.11)          |
| Unrealized gains (losses) for the period                     | (0.52)          | 1.97            | (1.06)          | (0.40)          | 4.42            |
| <b>Total increase (decrease) from operations<sup>2</sup></b> | 0.32            | 2.24            | (0.48)          | 0.13            | 4.53            |
| <b>Distributions:</b>  |                 |                 |                 |                 |                 |
| From net investment income (excluding dividends)             | -               | -               | -               | -               | -               |
| From dividends   | -               | (0.01)          | (0.06)          | (0.07)          | -               |
| From capital gains   | -               | -               | (0.03)          | -               | -               |
| Return of capital  | -               | -               | -               | -               | -               |
| <b>Total annual distributions<sup>3</sup></b>                | -               | (0.01)          | (0.09)          | (0.07)          | -               |
| <b>Net assets, end of period</b>                             | 17.73           | 17.46           | 15.22           | 15.78           | 15.70           |

| Series FB  | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 | Mar. 31<br>2015 | Mar. 31<br>2014 |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|
| <b>Net assets, beginning of period</b>                       | 11.33           | 9.88            | 10.00           | n/a             | n/a             |
| <b>Increase (decrease) from operations:</b>                  |                 |                 |                 |                 |                 |
| Total revenue  | 0.04            | 0.02            | 0.07            | n/a             | n/a             |
| Total expenses   | (0.15)          | (0.15)          | (0.06)          | n/a             | n/a             |
| Realized gains (losses) for the period                       | 0.64            | 0.30            | 0.31            | n/a             | n/a             |
| Unrealized gains (losses) for the period                     | (0.34)          | 1.28            | (0.31)          | n/a             | n/a             |
| <b>Total increase (decrease) from operations<sup>2</sup></b> | 0.19            | 1.45            | 0.01            | n/a             | n/a             |
| <b>Distributions:</b>  |                 |                 |                 |                 |                 |
| From net investment income (excluding dividends)             | -               | -               | -               | n/a             | n/a             |
| From dividends   | -               | -               | (0.05)          | n/a             | n/a             |
| From capital gains   | -               | -               | (0.08)          | n/a             | n/a             |
| Return of capital  | -               | -               | -               | n/a             | n/a             |
| <b>Total annual distributions<sup>3</sup></b>                | -               | -               | (0.13)          | n/a             | n/a             |
| <b>Net assets, end of period</b>                             | 11.51           | 11.33           | 9.88            | n/a             | n/a             |

- (1) These calculations are prescribed by securities regulations and are not intended to be a reconciliation between opening and closing net assets per security. This information is derived from the Fund's audited annual financial statements. The net assets per security presented in the financial statements may differ from the net asset value per security calculated for fund pricing purposes. An explanation of these differences can be found in the *Notes to Financial Statements*.
- (2) Net assets and distributions are based on the actual number of securities outstanding at the relevant time. The increase/decrease from operations is based on the weighted average number of securities outstanding over the fiscal period.
- (3) Distributions were paid in cash/reinvested in additional securities of the Fund, or both.



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## THE FUND'S NET ASSETS PER SECURITY (\$)¹ (cont'd)

| Series J  | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 | Mar. 31<br>2015 | Mar. 31<br>2014 |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|
| <b>Net assets, beginning of period</b>            | 15.84           | 13.91           | 14.49           | 14.50           | 10.82           |
| <b>Increase (decrease) from operations:</b>       |                 |                 |                 |                 |                 |
| Total revenue                                     | 0.06            | 0.02            | 0.21            | 0.20            | 0.56            |
| Total expenses                                    | (0.33)          | (0.31)          | (0.31)          | (0.31)          | (0.26)          |
| Realized gains (losses) for the period            | 0.87            | 0.41            | 0.57            | 0.60            | (2.87)          |
| Unrealized gains (losses) for the period          | (0.47)          | 1.79            | (0.95)          | (0.37)          | 5.96            |
| <b>Total increase (decrease) from operations²</b> | 0.13            | 1.91            | (0.48)          | 0.12            | 3.39            |
| <b>Distributions:</b>                             |                 |                 |                 |                 |                 |
| From net investment income (excluding dividends)  | -               | -               | -               | -               | -               |
| From dividends                                    | -               | -               | (0.03)          | (0.03)          | -               |
| From capital gains                                | -               | -               | -               | -               | -               |
| Return of capital                                 | -               | -               | -               | -               | -               |
| <b>Total annual distributions³</b>                | -               | -               | (0.03)          | (0.03)          | -               |
| <b>Net assets, end of period</b>                  | 15.98           | 15.84           | 13.91           | 14.49           | 14.50           |

| Series O  | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 | Mar. 31<br>2015 | Mar. 31<br>2014 |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|
| <b>Net assets, beginning of period</b>            | 16.84           | 14.51           | 15.03           | 14.82           | 10.82           |
| <b>Increase (decrease) from operations:</b>       |                 |                 |                 |                 |                 |
| Total revenue                                     | 0.06            | 0.03            | 0.22            | 0.20            | 0.33            |
| Total expenses                                    | -               | -               | -               | -               | -               |
| Realized gains (losses) for the period            | 0.94            | 0.45            | 0.55            | 0.49            | 0.70            |
| Unrealized gains (losses) for the period          | (0.50)          | 1.89            | (1.01)          | (0.38)          | 3.55            |
| <b>Total increase (decrease) from operations²</b> | 0.50            | 2.37            | (0.24)          | 0.31            | 4.58            |
| <b>Distributions:</b>                             |                 |                 |                 |                 |                 |
| From net investment income (excluding dividends)  | -               | -               | -               | -               | -               |
| From dividends                                    | (0.03)          | (0.03)          | (0.08)          | (0.13)          | -               |
| From capital gains                                | (0.22)          | -               | (0.18)          | -               | -               |
| Return of capital                                 | -               | -               | -               | -               | -               |
| <b>Total annual distributions³</b>                | (0.25)          | (0.03)          | (0.26)          | (0.13)          | -               |
| <b>Net assets, end of period</b>                  | 17.09           | 16.84           | 14.51           | 15.03           | 14.82           |

| Series PW   | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 | Mar. 31<br>2015 | Mar. 31<br>2014 |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|
| <b>Net assets, beginning of period</b>            | 13.05           | 11.46           | 11.93           | 11.94           | 10.00           |
| <b>Increase (decrease) from operations:</b>       |                 |                 |                 |                 |                 |
| Total revenue                                     | 0.05            | 0.02            | 0.17            | 0.16            | 0.10            |
| Total expenses                                    | (0.30)          | (0.27)          | (0.25)          | (0.26)          | (0.11)          |
| Realized gains (losses) for the period            | 0.85            | 0.25            | 0.69            | 0.59            | 1.27            |
| Unrealized gains (losses) for the period          | (0.39)          | 1.47            | (0.79)          | (0.31)          | 1.02            |
| <b>Total increase (decrease) from operations²</b> | 0.21            | 1.47            | (0.18)          | 0.18            | 2.28            |
| <b>Distributions:</b>                             |                 |                 |                 |                 |                 |
| From net investment income (excluding dividends)  | -               | -               | -               | -               | -               |
| From dividends                                    | -               | -               | (0.02)          | (0.02)          | -               |
| From capital gains                                | -               | -               | -               | -               | -               |
| Return of capital                                 | -               | -               | -               | -               | -               |
| <b>Total annual distributions³</b>                | -               | -               | (0.02)          | (0.02)          | -               |
| <b>Net assets, end of period</b>                  | 13.14           | 13.05           | 11.46           | 11.93           | 11.94           |

| Series PWF  | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 | Mar. 31<br>2015 | Mar. 31<br>2014 |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|
| <b>Net assets, beginning of period</b>            | 10.61           | 9.20            | 9.53            | 10.00           | n/a             |
| <b>Increase (decrease) from operations:</b>       |                 |                 |                 |                 |                 |
| Total revenue                                     | 0.04            | 0.02            | 0.14            | 0.09            | n/a             |
| Total expenses                                    | (0.12)          | (0.10)          | (0.10)          | (0.07)          | n/a             |
| Realized gains (losses) for the period            | 0.48            | 0.85            | 0.39            | (0.10)          | n/a             |
| Unrealized gains (losses) for the period          | (0.32)          | 1.12            | (0.64)          | (0.17)          | n/a             |
| <b>Total increase (decrease) from operations²</b> | 0.08            | 1.89            | (0.21)          | (0.25)          | n/a             |
| <b>Distributions:</b>                             |                 |                 |                 |                 |                 |
| From net investment income (excluding dividends)  | -               | -               | -               | -               | n/a             |
| From dividends                                    | -               | (0.01)          | (0.04)          | (0.03)          | n/a             |
| From capital gains                                | (0.04)          | -               | (0.04)          | -               | n/a             |
| Return of capital                                 | -               | -               | -               | -               | n/a             |
| <b>Total annual distributions³</b>                | (0.04)          | (0.01)          | (0.08)          | (0.03)          | n/a             |
| <b>Net assets, end of period</b>                  | 10.76           | 10.61           | 9.20            | 9.53            | n/a             |



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## THE FUND'S NET ASSETS PER SECURITY (\$)¹ (cont'd)

| Series PWF <sup>B</sup>                                      | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 | Mar. 31<br>2015 | Mar. 31<br>2014 |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|
| <b>Net assets, beginning of period</b>                       | 10.00           | n/a             | n/a             | n/a             | n/a             |
| <b>Increase (decrease) from operations:</b>                  |                 |                 |                 |                 |                 |
| Total revenue  | 0.04            | n/a             | n/a             | n/a             | n/a             |
| Total expenses   | (0.12)          | n/a             | n/a             | n/a             | n/a             |
| Realized gains (losses) for the period                       | (0.09)          | n/a             | n/a             | n/a             | n/a             |
| Unrealized gains (losses) for the period                     | (0.30)          | n/a             | n/a             | n/a             | n/a             |
| <b>Total increase (decrease) from operations<sup>2</sup></b> | <b>(0.47)</b>   | n/a             | n/a             | n/a             | n/a             |
| <b>Distributions:</b>  |                 |                 |                 |                 |                 |
| From net investment income (excluding dividends)             | –               | n/a             | n/a             | n/a             | n/a             |
| From dividends   | –               | n/a             | n/a             | n/a             | n/a             |
| From capital gains   | –               | n/a             | n/a             | n/a             | n/a             |
| Return of capital  | –               | n/a             | n/a             | n/a             | n/a             |
| <b>Total annual distributions<sup>3</sup></b>                | <b>–</b>        | n/a             | n/a             | n/a             | n/a             |
| <b>Net assets, end of period</b>                             | <b>10.05</b>    | n/a             | n/a             | n/a             | n/a             |

| Series PWX   | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 | Mar. 31<br>2015 | Mar. 31<br>2014 |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|
| <b>Net assets, beginning of period</b>                       | 11.46           | 9.87            | 10.23           | 10.09           | 10.00           |
| <b>Increase (decrease) from operations:</b>                  |                 |                 |                 |                 |                 |
| Total revenue  | 0.04            | 0.02            | 0.14            | 0.14            | –               |
| Total expenses   | –               | –               | –               | –               | –               |
| Realized gains (losses) for the period                       | 0.64            | 0.30            | (1.69)          | 0.34            | 0.08            |
| Unrealized gains (losses) for the period                     | (0.34)          | 1.29            | (0.65)          | (0.26)          | 0.01            |
| <b>Total increase (decrease) from operations<sup>2</sup></b> | <b>0.34</b>     | 1.61            | (2.20)          | 0.22            | 0.09            |
| <b>Distributions:</b>  |                 |                 |                 |                 |                 |
| From net investment income (excluding dividends)             | –               | –               | –               | –               | –               |
| From dividends   | (0.02)          | (0.02)          | (0.05)          | (0.09)          | –               |
| From capital gains   | (0.15)          | –               | (0.13)          | –               | –               |
| Return of capital  | –               | –               | –               | –               | –               |
| <b>Total annual distributions<sup>3</sup></b>                | <b>(0.17)</b>   | (0.02)          | (0.18)          | (0.09)          | –               |
| <b>Net assets, end of period</b>                             | <b>11.63</b>    | 11.46           | 9.87            | 10.23           | 10.09           |

| Series S   | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 | Mar. 31<br>2015 | Mar. 31<br>2014 |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|
| <b>Net assets, beginning of period</b>                       | 16.06           | 13.84           | 14.33           | 14.13           | 10.32           |
| <b>Increase (decrease) from operations:</b>                  |                 |                 |                 |                 |                 |
| Total revenue  | 0.06            | 0.02            | 0.21            | 0.19            | 0.46            |
| Total expenses   | –               | –               | –               | –               | –               |
| Realized gains (losses) for the period                       | 1.42            | 0.44            | 0.54            | 0.48            | (1.35)          |
| Unrealized gains (losses) for the period                     | (0.47)          | 1.81            | (0.97)          | (0.37)          | 4.85            |
| <b>Total increase (decrease) from operations<sup>2</sup></b> | <b>1.01</b>     | 2.27            | (0.22)          | 0.30            | 3.96            |
| <b>Distributions:</b>  |                 |                 |                 |                 |                 |
| From net investment income (excluding dividends)             | –               | –               | –               | –               | –               |
| From dividends   | (0.01)          | (0.03)          | (0.07)          | (0.12)          | –               |
| From capital gains   | (0.21)          | –               | (0.18)          | –               | –               |
| Return of capital  | –               | –               | –               | –               | –               |
| <b>Total annual distributions<sup>3</sup></b>                | <b>(0.22)</b>   | (0.03)          | (0.25)          | (0.12)          | –               |
| <b>Net assets, end of period</b>                             | <b>9.98</b>     | 16.06           | 13.84           | 14.33           | 14.13           |

| Series LB  | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 | Mar. 31<br>2015 | Mar. 31<br>2014 |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|
| <b>Net assets, beginning of period</b>                       | 15.56           | 13.73           | 14.35           | 14.43           | 10.84           |
| <b>Increase (decrease) from operations:</b>                  |                 |                 |                 |                 |                 |
| Total revenue  | 0.06            | 0.02            | 0.21            | 0.19            | 0.45            |
| Total expenses   | (0.41)          | (0.38)          | (0.38)          | (0.40)          | (0.35)          |
| Realized gains (losses) for the period                       | 0.93            | 0.43            | 0.45            | 0.42            | (1.09)          |
| Unrealized gains (losses) for the period                     | (0.46)          | 1.76            | (0.95)          | (0.37)          | 4.82            |
| <b>Total increase (decrease) from operations<sup>2</sup></b> | <b>0.12</b>     | 1.83            | (0.67)          | (0.16)          | 3.83            |
| <b>Distributions:</b>  |                 |                 |                 |                 |                 |
| From net investment income (excluding dividends)             | –               | –               | –               | –               | –               |
| From dividends   | –               | –               | (0.01)          | –               | –               |
| From capital gains   | –               | –               | –               | –               | –               |
| Return of capital  | –               | –               | –               | –               | –               |
| <b>Total annual distributions<sup>3</sup></b>                | <b>–</b>        | –               | (0.01)          | –               | –               |
| <b>Net assets, end of period</b>                             | <b>15.61</b>    | 15.56           | 13.73           | 14.35           | 14.43           |



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## THE FUND'S NET ASSETS PER SECURITY (\$)¹ (cont'd)

| Series LW   | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 | Mar. 31<br>2015 | Mar. 31<br>2014 |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|
| <b>Net assets, beginning of period</b>            | <b>10.00</b>    | n/a             | n/a             | n/a             | n/a             |
| <b>Increase (decrease) from operations:</b>       |                 |                 |                 |                 |                 |
| Total revenue                                     | 0.01            | n/a             | n/a             | n/a             | n/a             |
| Total expenses                                    | (0.07)          | n/a             | n/a             | n/a             | n/a             |
| Realized gains (losses) for the period            | 0.02            | n/a             | n/a             | n/a             | n/a             |
| Unrealized gains (losses) for the period          | (0.09)          | n/a             | n/a             | n/a             | n/a             |
| <b>Total increase (decrease) from operations²</b> | <b>(0.13)</b>   | n/a             | n/a             | n/a             | n/a             |
| <b>Distributions:</b>                             |                 |                 |                 |                 |                 |
| From net investment income (excluding dividends)  | –               | n/a             | n/a             | n/a             | n/a             |
| From dividends                                    | –               | n/a             | n/a             | n/a             | n/a             |
| From capital gains                                | –               | n/a             | n/a             | n/a             | n/a             |
| Return of capital                                 | –               | n/a             | n/a             | n/a             | n/a             |
| <b>Total annual distributions³</b>                | <b>–</b>        | n/a             | n/a             | n/a             | n/a             |
| <b>Net assets, end of period</b>                  | <b>9.82</b>     | n/a             | n/a             | n/a             | n/a             |

## RATIOS AND SUPPLEMENTAL DATA

| Series A  | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 | Mar. 31<br>2015 | Mar. 31<br>2014 |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|
| Total net asset value (\$000)¹                              | 3,620           | 4,525           | 5,307           | 7,715           | 9,686           |
| Securities outstanding (000)¹                               | 198             | 248             | 330             | 460             | 575             |
| Management expense ratio (%)²                               | 2.58            | 2.53            | 2.48            | 2.49            | 2.53            |
| Management expense ratio before waivers or absorptions (%)² | 2.59            | 2.53            | 2.48            | 2.49            | 2.53            |
| Trading expense ratio (%)³                                  | 0.13            | 0.30            | 0.14            | 0.12            | 0.16            |
| Portfolio turnover rate (%)⁴                                | 8.17            | 3.95            | 9.67            | 17.00           | 16.83           |
| Net asset value per security (\$)                           | 18.32           | 18.24           | 16.08           | 16.78           | 16.84           |

| Series D  | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 | Mar. 31<br>2015 | Mar. 31<br>2014 |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|
| Total net asset value (\$000)¹                              | 165             | 157             | 96              | 98              | 5               |
| Securities outstanding (000)¹                               | 14              | 13              | 9               | 9               | 0.46            |
| Management expense ratio (%)²                               | 1.72            | 1.70            | 1.66            | 1.64            | 1.72            |
| Management expense ratio before waivers or absorptions (%)² | 1.72            | 1.70            | 1.66            | 1.64            | 4.33            |
| Trading expense ratio (%)³                                  | 0.13            | 0.30            | 0.14            | 0.12            | 0.16            |
| Portfolio turnover rate (%)⁴                                | 8.17            | 3.95            | 9.67            | 17.00           | 16.83           |
| Net asset value per security (\$)                           | 11.98           | 11.82           | 10.34           | 10.72           | 10.68           |

| Series F  | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 | Mar. 31<br>2015 | Mar. 31<br>2014 |
|---|-----------------|-----------------|-----------------|-----------------|-----------------|
| Total net asset value (\$000)¹                              | 1,445           | 1,576           | 1,374           | 1,331           | 1,259           |
| Securities outstanding (000)¹                               | 81              | 90              | 90              | 84              | 80              |
| Management expense ratio (%)²                               | 1.43            | 1.38            | 1.32            | 1.36            | 1.43            |
| Management expense ratio before waivers or absorptions (%)² | 1.43            | 1.38            | 1.32            | 1.36            | 1.43            |
| Trading expense ratio (%)³                                  | 0.13            | 0.30            | 0.14            | 0.12            | 0.16            |
| Portfolio turnover rate (%)⁴                                | 8.17            | 3.95            | 9.67            | 17.00           | 16.83           |
| Net asset value per security (\$)                           | 17.73           | 17.46           | 15.22           | 15.78           | 15.70           |

- (1) This information is provided as at the end of the fiscal period shown.
- (2) Management expense ratio is based on total expenses (excluding commissions and other portfolio transaction costs) for the stated period and is expressed as an annualized percentage of daily average net asset value during the period. If in the period a series was established or reinstated, the management expense ratio is annualized from the date of inception or reinstatement. Mackenzie may waive or absorb operating expenses at its discretion and stop waiving or absorbing such expenses at any time without notice.
- (3) The trading expense ratio represents total commissions and other portfolio transaction costs expressed as an annualized percentage of daily average net asset value during the period.
- (4) The Fund's portfolio turnover rate indicates how actively the Fund's portfolio advisor manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the period. The higher a fund's portfolio turnover rate in a period, the greater the trading costs payable by the fund in the period, and the greater the chance of an investor receiving taxable capital gains in the year. There is not necessarily a relationship between a high turnover rate and the performance of a fund. The portfolio turnover rate is not provided when the Fund is less than one year old. The value of any trades to realign the Fund's portfolio after a fund merger, if any, is excluded from the portfolio turnover rate.

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## RATIOS AND SUPPLEMENTAL DATA (cont'd)

| Series FB  | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 | Mar. 31<br>2015 | Mar. 31<br>2014 |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|
| Total net asset value (\$000) <sup>1</sup>                                 | 1               | 1               | 1               | n/a             | n/a             |
| Securities outstanding (000) <sup>1</sup>                                  | –               | –               | –               | n/a             | n/a             |
| Management expense ratio (%) <sup>2</sup>                                  | 1.51            | 1.46            | 1.37            | n/a             | n/a             |
| Management expense ratio before<br>waivers or absorptions (%) <sup>2</sup> | 1.52            | 1.46            | 1.37            | n/a             | n/a             |
| Trading expense ratio (%) <sup>3</sup>                                     | 0.13            | 0.30            | 0.14            | n/a             | n/a             |
| Portfolio turnover rate (%) <sup>4</sup>                                   | 8.17            | 3.95            | 9.67            | n/a             | n/a             |
| Net asset value per security (\$)  | 11.51           | 11.33           | 9.88            | n/a             | n/a             |

| Series J   | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 | Mar. 31<br>2015 | Mar. 31<br>2014 |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|
| Total net asset value (\$000) <sup>1</sup>                                 | 63              | 80              | 75              | 155             | 175             |
| Securities outstanding (000) <sup>1</sup>                                  | 4               | 5               | 5               | 11              | 12              |
| Management expense ratio (%) <sup>2</sup>                                  | 2.14            | 2.15            | 2.14            | 2.13            | 2.14            |
| Management expense ratio before<br>waivers or absorptions (%) <sup>2</sup> | 2.14            | 2.15            | 2.14            | 2.13            | 2.14            |
| Trading expense ratio (%) <sup>3</sup>                                     | 0.13            | 0.30            | 0.14            | 0.12            | 0.16            |
| Portfolio turnover rate (%) <sup>4</sup>                                   | 8.17            | 3.95            | 9.67            | 17.00           | 16.83           |
| Net asset value per security (\$)  | 15.98           | 15.84           | 13.91           | 14.49           | 14.50           |

| Series O   | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 | Mar. 31<br>2015 | Mar. 31<br>2014 |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|
| Total net asset value (\$000) <sup>1</sup>                                 | 13,019          | 12,796          | 11,539          | 13,162          | 12,338          |
| Securities outstanding (000) <sup>1</sup>                                  | 762             | 760             | 795             | 876             | 833             |
| Management expense ratio (%) <sup>2</sup>                                  | 0.06            | 0.04            | 0.01            | 0.01            | 0.02            |
| Management expense ratio before<br>waivers or absorptions (%) <sup>2</sup> | 0.06            | 0.04            | 0.01            | 0.01            | 0.02            |
| Trading expense ratio (%) <sup>3</sup>                                     | 0.13            | 0.30            | 0.14            | 0.12            | 0.16            |
| Portfolio turnover rate (%) <sup>4</sup>                                   | 8.17            | 3.95            | 9.67            | 17.00           | 16.83           |
| Net asset value per security (\$)  | 17.09           | 16.84           | 14.51           | 15.03           | 14.82           |

| Series PW  | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 | Mar. 31<br>2015 | Mar. 31<br>2014 |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|
| Total net asset value (\$000) <sup>1</sup>                                 | 1,024           | 974             | 1,077           | 730             | 352             |
| Securities outstanding (000) <sup>1</sup>                                  | 78              | 75              | 94              | 61              | 30              |
| Management expense ratio (%) <sup>2</sup>                                  | 2.31            | 2.27            | 2.19            | 2.20            | 2.20            |
| Management expense ratio before<br>waivers or absorptions (%) <sup>2</sup> | 2.31            | 2.27            | 2.19            | 2.20            | 2.20            |
| Trading expense ratio (%) <sup>3</sup>                                     | 0.13            | 0.30            | 0.14            | 0.12            | 0.16            |
| Portfolio turnover rate (%) <sup>4</sup>                                   | 8.17            | 3.95            | 9.67            | 17.00           | 16.83           |
| Net asset value per security (\$)  | 13.14           | 13.05           | 11.46           | 11.93           | 11.94           |

| Series PWF   | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 | Mar. 31<br>2015 | Mar. 31<br>2014 |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|
| Total net asset value (\$000) <sup>1</sup>                                 | 238             | 1               | 93              | 88              | n/a             |
| Securities outstanding (000) <sup>1</sup>                                  | 22              | –               | 10              | 9               | n/a             |
| Management expense ratio (%) <sup>2</sup>                                  | 1.23            | 1.12            | 1.07            | 1.08            | n/a             |
| Management expense ratio before<br>waivers or absorptions (%) <sup>2</sup> | 1.23            | 1.17            | 1.07            | 1.08            | n/a             |
| Trading expense ratio (%) <sup>3</sup>                                     | 0.13            | 0.30            | 0.14            | 0.12            | n/a             |
| Portfolio turnover rate (%) <sup>4</sup>                                   | 8.17            | 3.95            | 9.67            | 17.00           | n/a             |
| Net asset value per security (\$)  | 10.76           | 10.61           | 9.20            | 9.53            | n/a             |

| Series PWF B   | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 | Mar. 31<br>2015 | Mar. 31<br>2014 |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|
| Total net asset value (\$000) <sup>1</sup>                                 | 76              | n/a             | n/a             | n/a             | n/a             |
| Securities outstanding (000) <sup>1</sup>                                  | 8               | n/a             | n/a             | n/a             | n/a             |
| Management expense ratio (%) <sup>2</sup>                                  | 1.22            | n/a             | n/a             | n/a             | n/a             |
| Management expense ratio before<br>waivers or absorptions (%) <sup>2</sup> | 1.22            | n/a             | n/a             | n/a             | n/a             |
| Trading expense ratio (%) <sup>3</sup>                                     | 0.13            | n/a             | n/a             | n/a             | n/a             |
| Portfolio turnover rate (%) <sup>4</sup>                                   | 8.17            | n/a             | n/a             | n/a             | n/a             |
| Net asset value per security (\$)  | 10.06           | n/a             | n/a             | n/a             | n/a             |

| Series PWX   | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 | Mar. 31<br>2015 | Mar. 31<br>2014 |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|
| Total net asset value (\$000) <sup>1</sup>                                 | 1               | 1               | 1               | 21              | 20              |
| Securities outstanding (000) <sup>1</sup>                                  | –               | –               | –               | 2               | 2               |
| Management expense ratio (%) <sup>2</sup>                                  | 0.06            | 0.04            | –               | 0.01            | –               |
| Management expense ratio before<br>waivers or absorptions (%) <sup>2</sup> | 0.06            | 0.04            | –               | 0.01            | –               |
| Trading expense ratio (%) <sup>3</sup>                                     | 0.13            | 0.30            | 0.14            | 0.12            | 0.16            |
| Portfolio turnover rate (%) <sup>4</sup>                                   | 8.17            | 3.95            | 9.67            | 17.00           | 16.83           |
| Net asset value per security (\$)  | 11.63           | 11.46           | 9.87            | 10.23           | 10.09           |

| Series S   | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 | Mar. 31<br>2015 | Mar. 31<br>2014 |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|
| Total net asset value (\$000) <sup>1</sup>                                 | 1               | 110             | 87              | 75              | 60              |
| Securities outstanding (000) <sup>1</sup>                                  | –               | 7               | 6               | 5               | 4               |
| Management expense ratio (%) <sup>2</sup>                                  | 0.09            | 0.07            | 0.03            | 0.03            | 0.03            |
| Management expense ratio before<br>waivers or absorptions (%) <sup>2</sup> | 0.09            | 0.07            | 0.03            | 0.03            | 0.03            |
| Trading expense ratio (%) <sup>3</sup>                                     | 0.13            | 0.30            | 0.14            | 0.12            | 0.16            |
| Portfolio turnover rate (%) <sup>4</sup>                                   | 8.17            | 3.95            | 9.67            | 17.00           | 16.83           |
| Net asset value per security (\$)  | 9.98            | 16.06           | 13.84           | 14.33           | 14.13           |



**MACKENZIE**  
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# MACKENZIE CANADIAN SMALL CAP CLASS

(Formerly Mackenzie Canadian Small Cap Value Class)

ANNUAL MANAGEMENT REPORT OF FUND PERFORMANCE | For the Year Ended March 31, 2018

CANADIAN EQUITY FUND

## RATIOS AND SUPPLEMENTAL DATA (cont'd)

| Series LB  | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 | Mar. 31<br>2015 | Mar. 31<br>2014 |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|
| Total net asset value (\$000) <sup>1</sup>                                 | 2,690           | 3,242           | 2,907           | 3,273           | 2,732           |
| Securities outstanding (000) <sup>1</sup>                                  | 172             | 208             | 212             | 228             | 189             |
| Management expense ratio (%) <sup>2</sup>                                  | 2.65            | 2.63            | 2.73            | 2.80            | 2.82            |
| Management expense ratio before<br>waivers or absorptions (%) <sup>2</sup> | 2.65            | 2.63            | 2.73            | 2.80            | 2.82            |
| Trading expense ratio (%) <sup>3</sup>                                     | 0.13            | 0.30            | 0.14            | 0.12            | 0.16            |
| Portfolio turnover rate (%) <sup>4</sup>                                   | 8.17            | 3.95            | 9.67            | 17.00           | 16.83           |
| Net asset value per security (\$)  | 15.61           | 15.56           | 13.73           | 14.35           | 14.43           |

| Series LW  | Mar. 31<br>2018 | Mar. 31<br>2017 | Mar. 31<br>2016 | Mar. 31<br>2015 | Mar. 31<br>2014 |
|--|-----------------|-----------------|-----------------|-----------------|-----------------|
| Total net asset value (\$000) <sup>1</sup>                                 | 1,587           | n/a             | n/a             | n/a             | n/a             |
| Securities outstanding (000) <sup>1</sup>                                  | 162             | n/a             | n/a             | n/a             | n/a             |
| Management expense ratio (%) <sup>2</sup>                                  | 2.32            | n/a             | n/a             | n/a             | n/a             |
| Management expense ratio before<br>waivers or absorptions (%) <sup>2</sup> | 2.32            | n/a             | n/a             | n/a             | n/a             |
| Trading expense ratio (%) <sup>3</sup>                                     | 0.13            | n/a             | n/a             | n/a             | n/a             |
| Portfolio turnover rate (%) <sup>4</sup>                                   | 8.17            | n/a             | n/a             | n/a             | n/a             |
| Net asset value per security (\$)  | 9.82            | n/a             | n/a             | n/a             | n/a             |

## Management Fees

The management fee for each applicable series is calculated and accrued daily as a percentage of its NAV. The Fund's management fees were used by Mackenzie to pay for the costs of managing the investment portfolio of the Fund and/or the underlying fund(s), as applicable, including providing investment analysis and recommendations, making investment decisions, making brokerage arrangements for the purchase and sale of the investment portfolio, and providing other services. Mackenzie also used the management fees to fund sales commissions, trailing commissions and any other compensation (collectively "distribution-related payments") to registered dealers and brokers whose clients invest in the Fund.

LBC Financial Services Inc. ("LBC") is the principal distributor for the LBC series securities of the Fund (as listed under *Fund Formation and Series Information*) and receives a portion of the management fees that the Fund pays to Mackenzie. Under this arrangement, LBC was entitled to approximately 25% of the total management fees that Mackenzie received from the LBC series of all Mackenzie funds during the year. Mackenzie is responsible for paying all distribution-related payments to LBC-authorized dealers whose clients invest in the LBC series of the Fund.

The following dealers affiliated with Mackenzie may be entitled to distribution-related payments from Mackenzie on the same basis as unrelated registered brokers and dealers: IPC Securities Corporation, Investors Group Securities Inc., IPC Investment Corporation and Investors Group Financial Services Inc.

Mackenzie used approximately 43% of the total management fee revenues received from all Mackenzie funds during the year to fund distribution-related payments to registered dealers and brokers. In comparison, such distribution-related payments for the Fund represented on average 39% of the management fees paid by all applicable series of the Fund during the year. The actual percentage for each series may be higher or lower than the average depending on the level of trailing commissions and sales commissions paid for that series.

# MACKENZIE CANADIAN SMALL CAP CLASS

(Formerly Mackenzie Canadian Small Cap Value Class)

ANNUAL MANAGEMENT REPORT OF FUND PERFORMANCE | For the Year Ended March 31, 2018

CANADIAN EQUITY FUND

## Fund Formation and Series Information

The Fund may have undergone a number of changes, such as a reorganization or a change in manager, mandate or name. A history of the major changes affecting the Fund in the last 10 years can be found in the Fund's Annual Information Form.

Date of Formation July 6, 2010

The Fund may issue an unlimited number of securities of each series. The number of issued and outstanding securities of each series is disclosed in *Financial Highlights*.

**Series Offered by Mackenzie Financial Corporation** (180 Queen Street West, Toronto, Ontario, M5V 3K1; 1-800-387-0614; [www.mackenzieinvestments.com](http://www.mackenzieinvestments.com))

Series A securities are offered to retail investors investing a minimum of \$500.

Series D securities are offered to retail investors investing a minimum of \$500 through a discount brokerage or other account approved by Mackenzie.

Series F securities are offered to investors who are enrolled in a dealer-sponsored fee-for-service or wrap program, who are subject to an asset-based fee rather than commissions on each transaction and who invest at least \$500; they are also available to employees of Mackenzie and its subsidiaries, and directors of Mackenzie.

Series FB securities are offered to retail investors investing a minimum of \$500. Investors are required to negotiate their advisor service fee, which cannot exceed 1.50%, with their financial advisor.

Series PW securities are offered through our Private Wealth Solutions to certain high net worth investors who invest a minimum of \$100,000.

Series PWF securities are offered through our Private Wealth Solutions to certain high net worth investors who are enrolled in a dealer-sponsored fee-for-service or wrap program, who are subject to an asset-based fee rather than commissions on each transaction and who invest at least \$100,000. Effective June 1, 2018, Series PWF securities were consolidated into Series F securities.

Series PWF securities are offered through our Private Wealth Solutions to certain high net worth investors who invest a minimum of \$100,000. Investors are required to negotiate their advisor service fee, which cannot exceed 1.50%, with their financial advisor.

Series S securities are offered to the Related Insurance Companies and certain other mutual funds, but may be sold to other investors as determined by Mackenzie.

Series J, Series O and Series PWX securities are no longer available for sale.

**Series Distributed by LBC Financial Services Inc.** (1350 René-Lévesque Blvd. West, 12th Floor, Montréal, Québec H3G 0A8; 1-800-522-1846; [www.laurentianbank.ca/mackenzie](http://www.laurentianbank.ca/mackenzie))

Series LB securities are offered to retail investors investing a minimum of \$500.

Series LW securities are offered through our Preferred Pricing Program to certain high net worth investors who invest a minimum of \$100,000.

An investor in the Fund may choose among different purchase options that are available under each series. These purchase options are a sales charge purchase option, a redemption charge purchase option, various low-load purchase options and a no-load purchase option. The charges under the sales charge purchase option are negotiated by investors with their dealers. The charges under the redemption charge and low-load purchase options are paid to Mackenzie if an investor redeems securities of the Fund during specific periods. Not all purchase options are available under each series of the Fund, and the charges for each purchase option may vary among the different series. For further details on these purchase options, please refer to the Fund's Simplified Prospectus and Fund Facts.



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# MACKENZIE CANADIAN SMALL CAP CLASS

(Formerly Mackenzie Canadian Small Cap Value Class)

ANNUAL MANAGEMENT REPORT OF FUND PERFORMANCE | For the Year Ended March 31, 2018

CANADIAN EQUITY FUND

## Fund Formation and Series Information (cont'd)

| Series      | Inception/<br>Reinstatement Date | Management<br>Fees   | Administration<br>Fees | Net Asset Value per Security (\$) |               |
|-------------|----------------------------------|----------------------|------------------------|-----------------------------------|---------------|
|             |                                  |                      |                        | Mar. 31, 2018                     | Mar. 31, 2017 |
| Series A    | July 19, 2010                    | 2.00%                | 0.24%                  | 18.32                             | 18.24         |
| Series D    | January 14, 2014                 | 1.25%                | 0.19%                  | 11.98                             | 11.82         |
| Series F    | November 2, 2010                 | 0.75% <sup>(3)</sup> | 0.15% <sup>(6)</sup>   | 17.73                             | 17.46         |
| Series FB   | October 26, 2015                 | 1.00%                | 0.24%                  | 11.51                             | 11.33         |
| Series J    | November 25, 2010                | 1.75%                | 0.20%                  | 15.98                             | 15.84         |
| Series O    | December 10, 2010                | — <sup>(1)</sup>     | —*                     | 17.09                             | 16.84         |
| Series PW   | October 17, 2013                 | 1.75% <sup>(4)</sup> | 0.15%                  | 13.14                             | 13.05         |
| Series PWF  | July 24, 2014                    | 0.85%                | 0.15%                  | 10.76                             | 10.61         |
| Series PWFB | April 3, 2017                    | 0.75% <sup>(5)</sup> | 0.15%                  | 10.06                             | —             |
| Series PWX  | March 28, 2014                   | — <sup>(2)</sup>     | — <sup>(2)</sup>       | 11.63                             | 11.46         |
| Series S    | November 16, 2017 <sup>(7)</sup> | — <sup>(1)</sup>     | 0.025%                 | 9.98                              | 16.06         |
| Series LB   | January 20, 2012                 | 2.00%                | 0.24%                  | 15.61                             | 15.56         |
| Series LW   | December 1, 2017                 | 1.85%                | 0.15%                  | 9.82                              | —             |

\* Not applicable.

(1) This fee is negotiable and payable directly to Mackenzie by investors in this series.

(2) This fee is payable directly to Mackenzie by investors in this series through redemptions of their securities.

(3) Prior to June 1, 2018, the management fee for Series F was charged to the Fund at a rate of 1.00%.

(4) Prior to June 1, 2018, the management fee for Series PW was charged to the Fund at a rate of 1.85%.

(5) Prior to June 1, 2018, the management fee for Series PWFB was charged to the Fund at a rate of 0.85%.

(6) Prior to June 1, 2018, the administration fee for Series F was charged to the Fund at a rate of 0.19%.

(7) The series' original start date was July 15, 2011. All securities in the series were redeemed on November 8, 2017. The series was reinstated at a price of \$10.00 per security on November 16, 2017.



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